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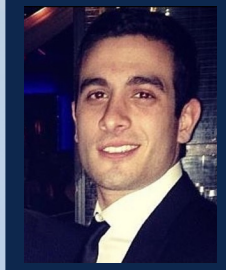
Security



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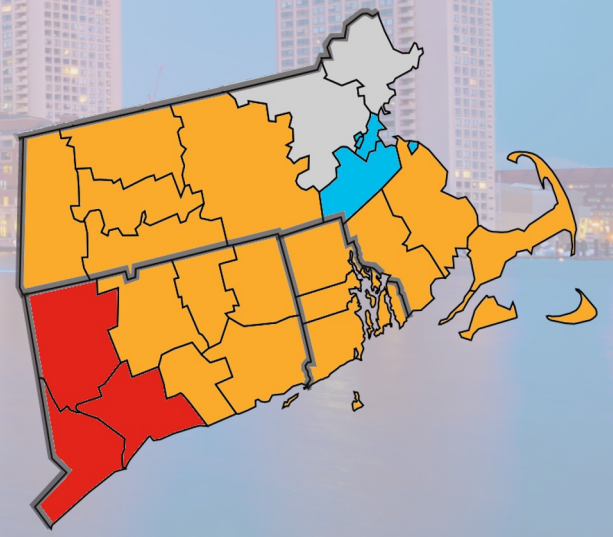
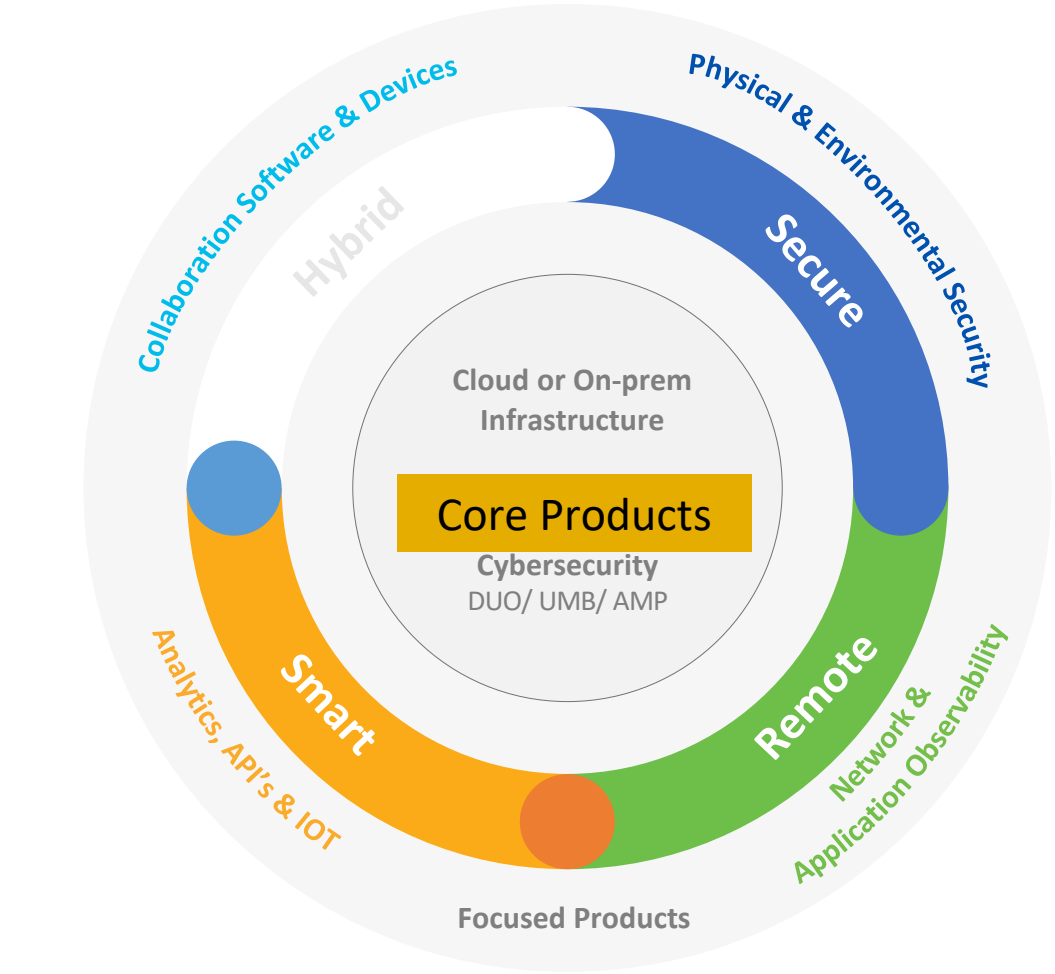


CISCO’s SMB EXPERIENCES OUTCOMES

Empowered through combination of products from the Cisco SMB Portfolio

The Hybrid SMB

“Work from anywhere”



The Secure SMB

“Protect your assets”

The Smart SMB

“Build smarter workspaces”

The Remote SMB

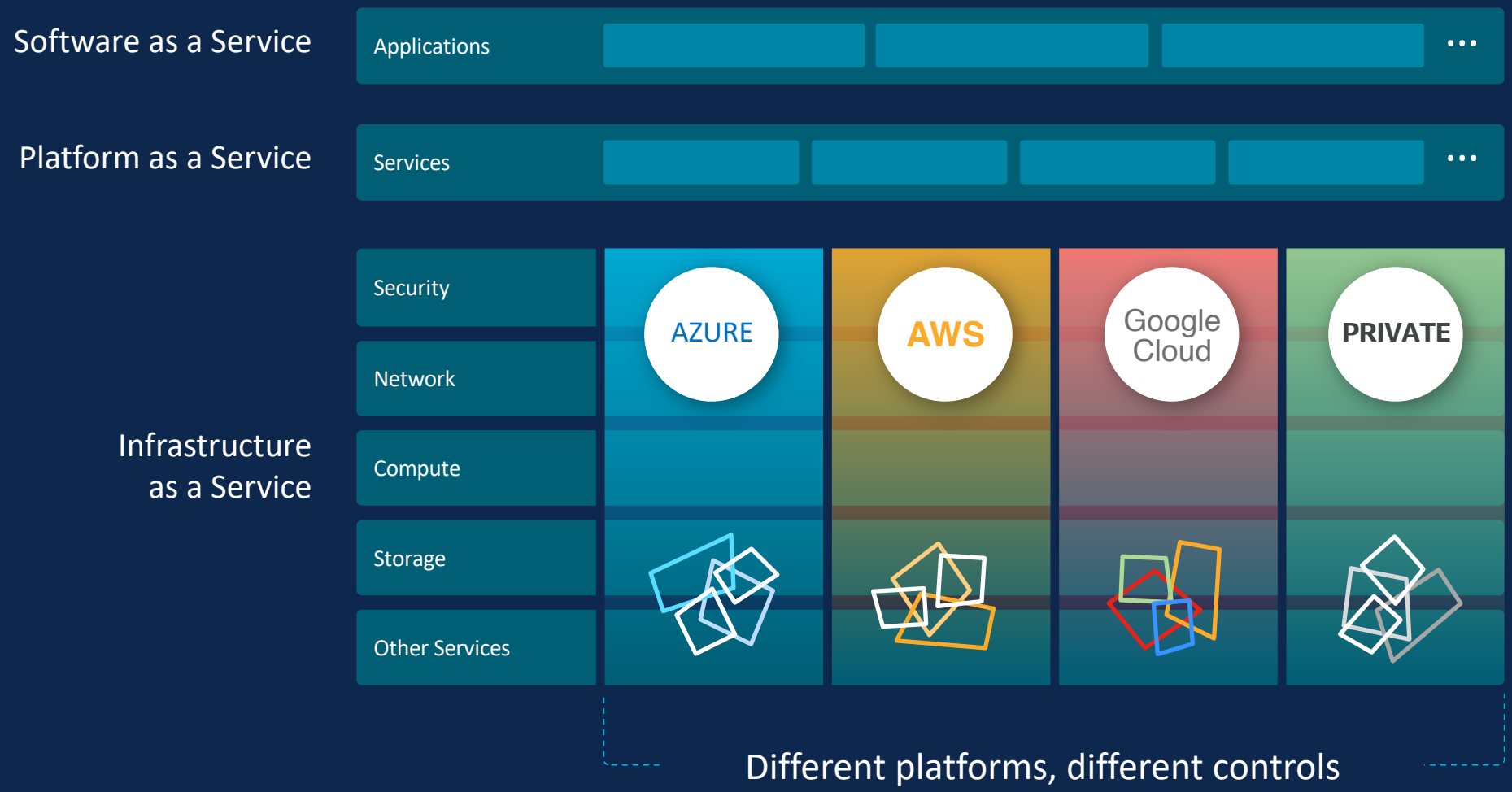
“Keep everyone connected”

Security Overview

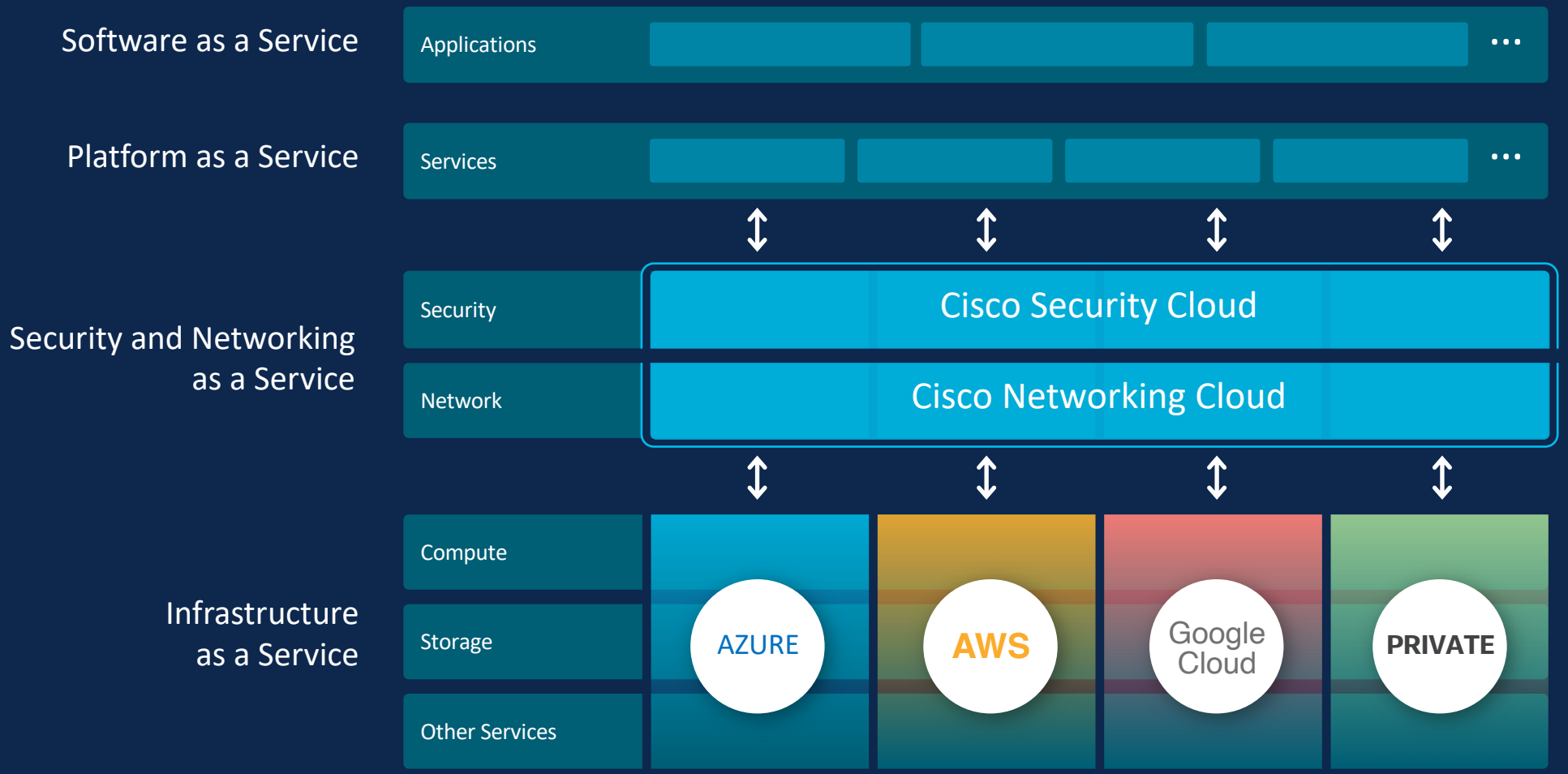
January 30, 2024


Lookout
COALFIRE
red canary
clearswift
cAfee
passbase
Prove
CHECK POINT
FusionAuth
proofpoint
solarwinds
sophos
Ping Identity
okta
innovation is a
U410
KnowBe4
deepwatch
paloalto
hackerone
axio
GoGuardian
CROWDSTRIKE
HUNTRESS
VARONIS
NowSecure
DARKTRACE
RAPID7

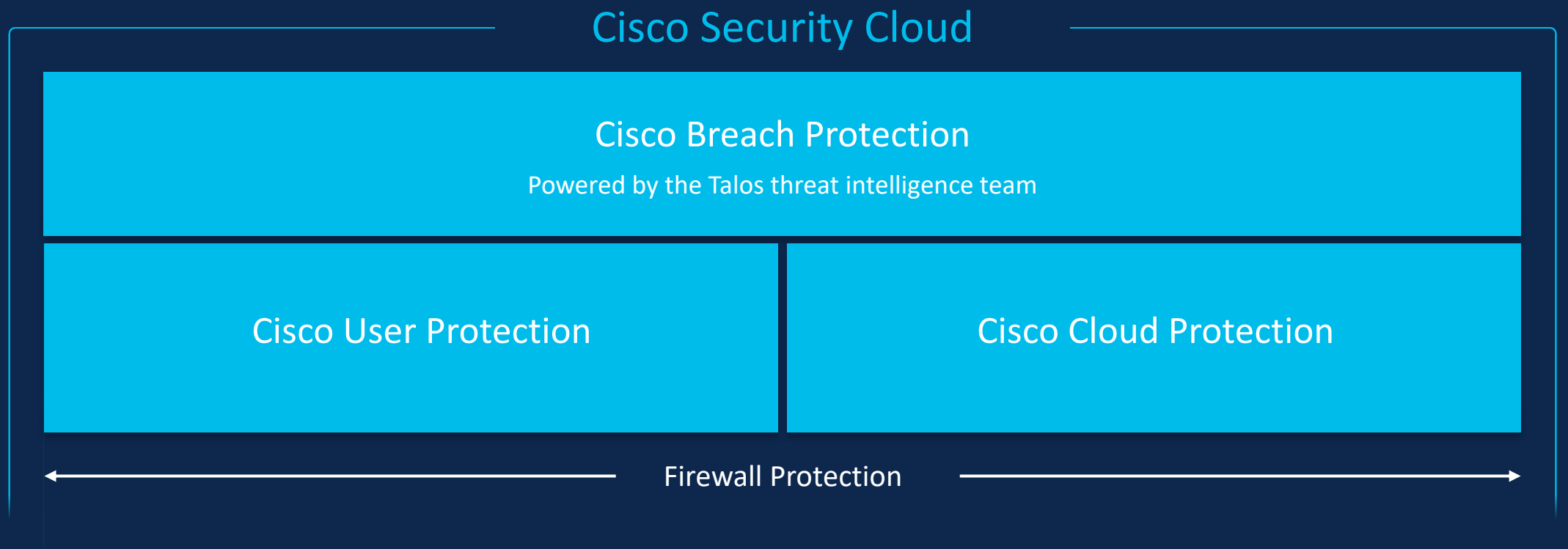
Multiple clouds makes tool sprawl worse



Cisco Security Cloud



Security that only Cisco can deliver



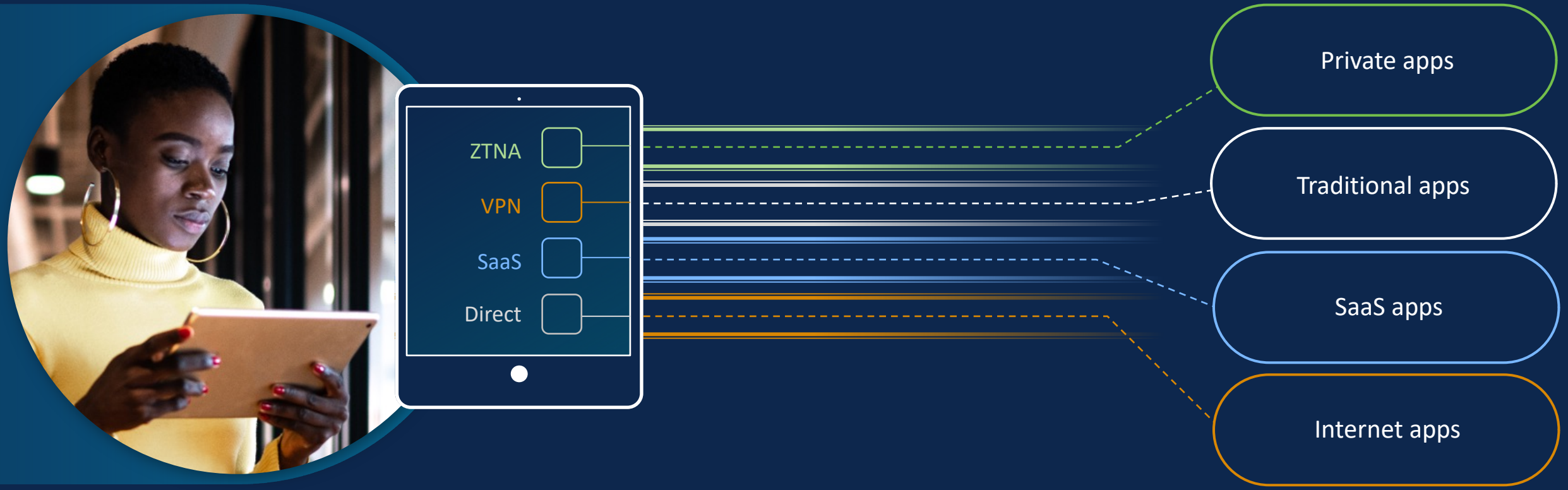
User Protection

PVC

COPPER

IRON

STEEL



STEP 1
Authenticate

STEP 2
Go to Work

ZTNA

VPN

SaaS

Direct

We handle the plumbing

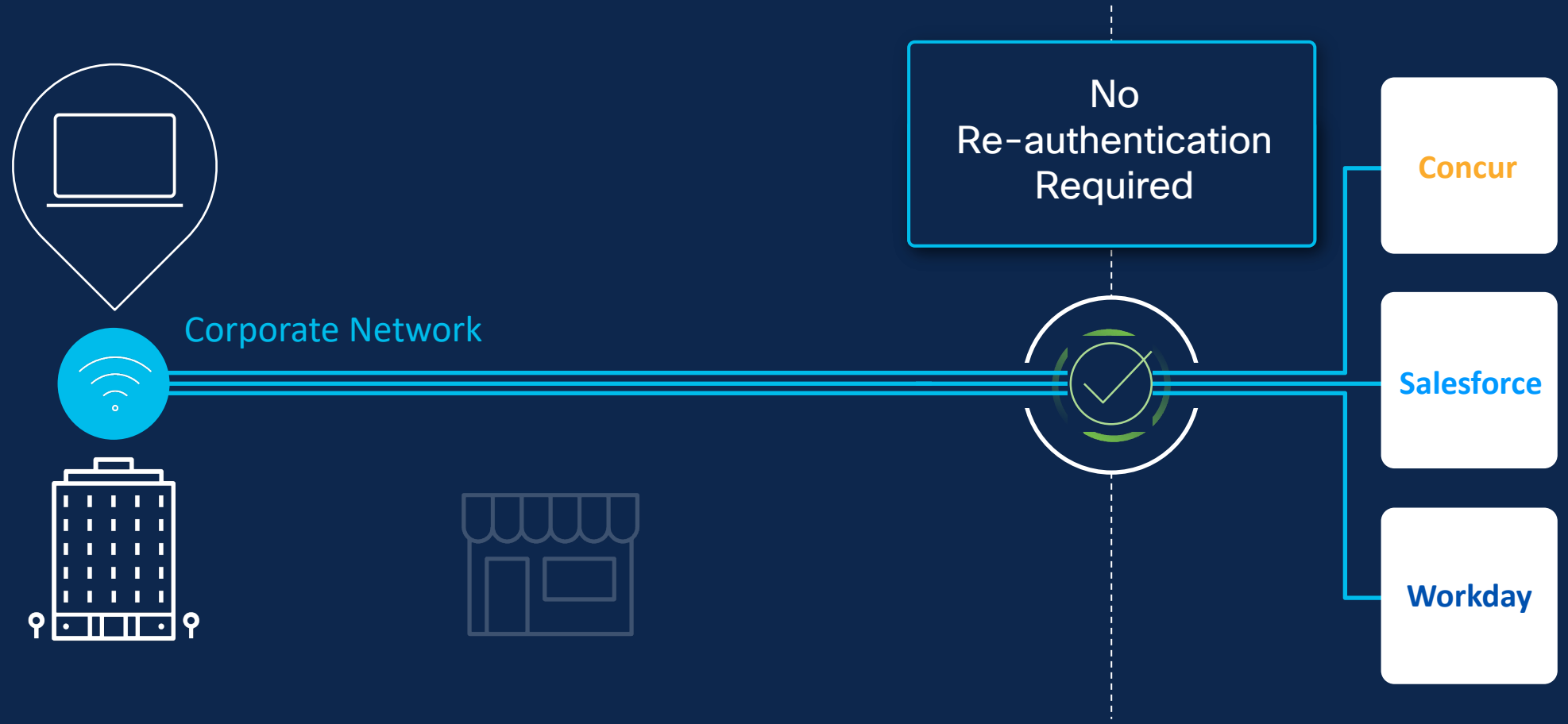
Private apps

Traditional apps

SaaS apps

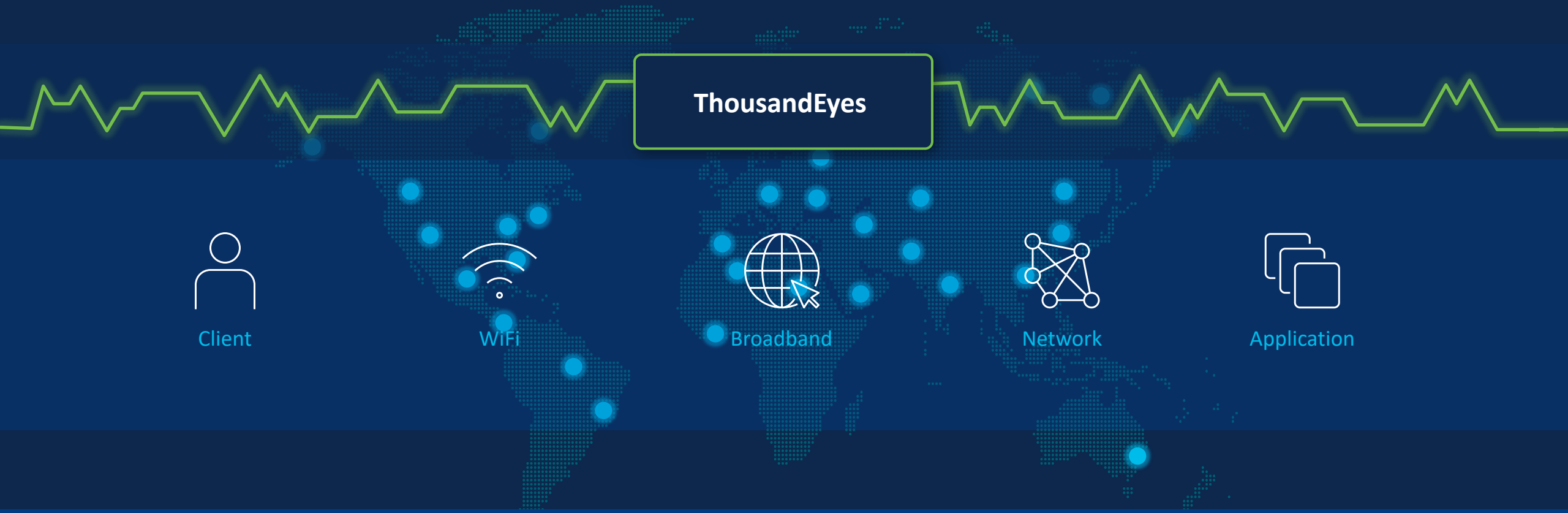
Internet apps

Smooth and easy intelligent access



Smooth and easy intelligent access

Cisco ensures a great user experience



Built into Cisco SD-WAN

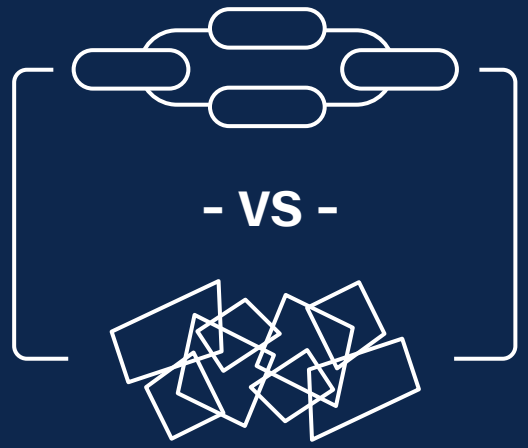
Robust, fault tolerant global network

Target latency of ~40ms or less for 99% of users

Built on industry leading QUIC protocol

Less complexity, more visibility and control

System vs. point solutions

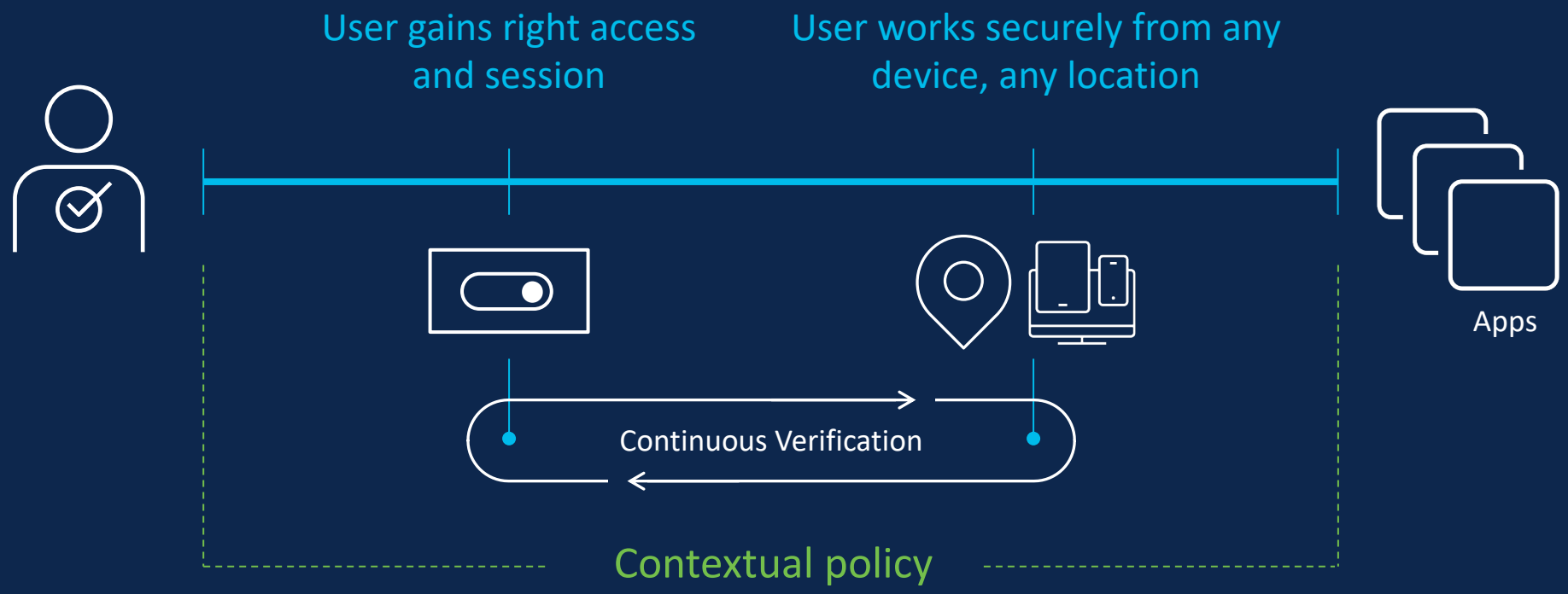


Unified dashboard and unified agent for SSE

Automation & self-service / self-remediation for user authentication

Coming Soon

Never assume trust, continuously verify



The Cisco Advantage

Cisco Secure Access incorporates all pertinent security modules in one system delivering a more powerful outcome

Automation, self-service and self-remediation reduce IT burden

Only solution with continuous verification for all applications

Global General Availability Coming Soon

Enhance visibility and control

13X less time to administer with Duo vs. other authentication solutions

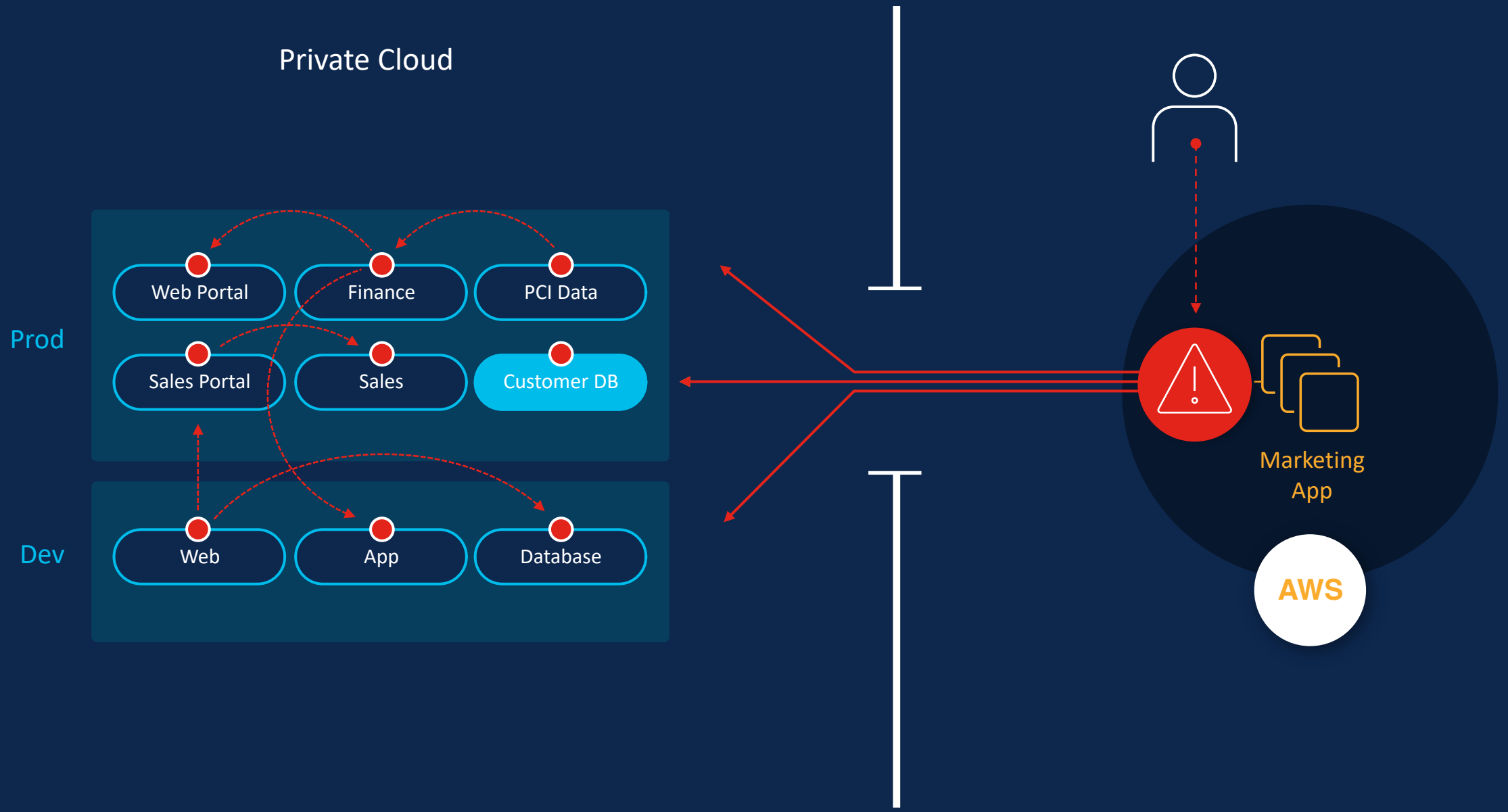
90% of authentication related cases to the help desk eliminated

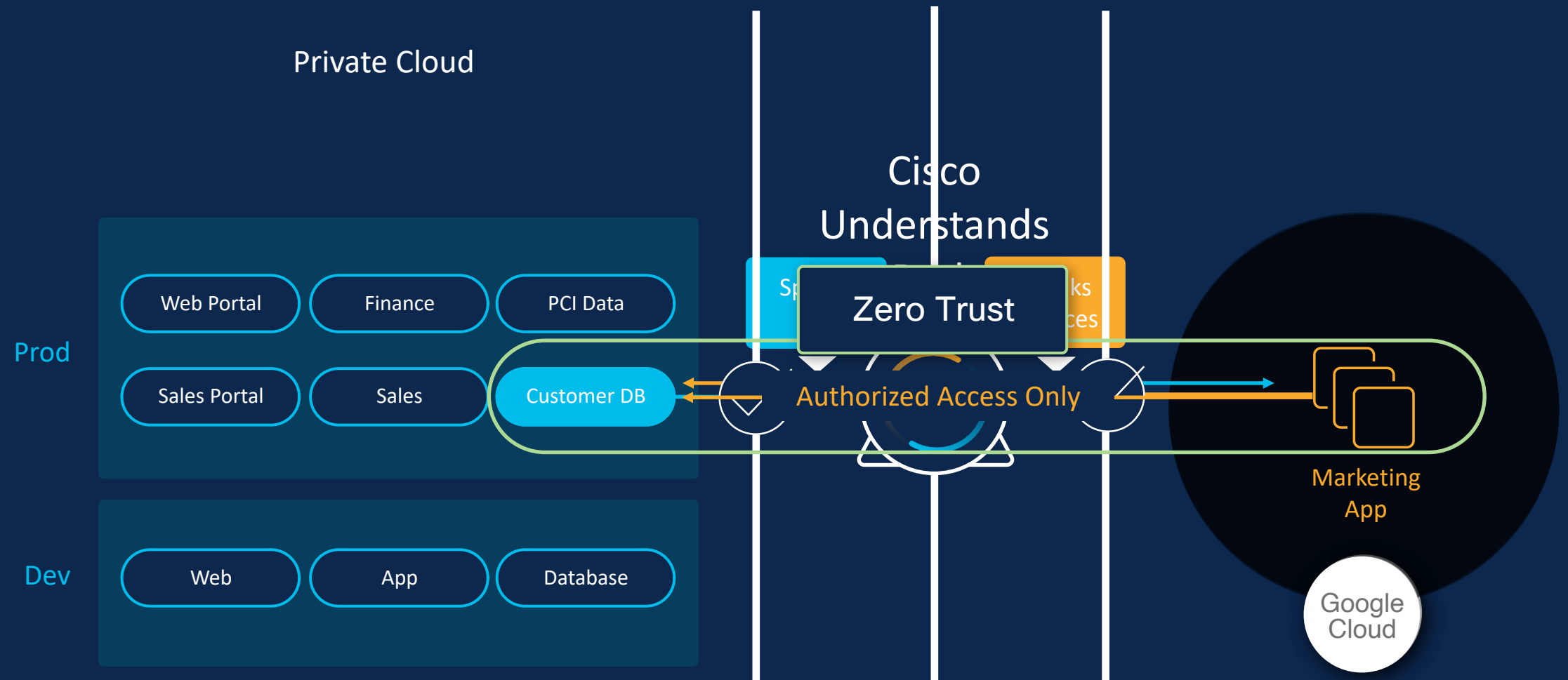
Source: The Total Economic Impact Of Cisco Duo, Feb. 2023

Cisco User Protection Suite

* Global General Availability Coming Soon

Cloud Protection

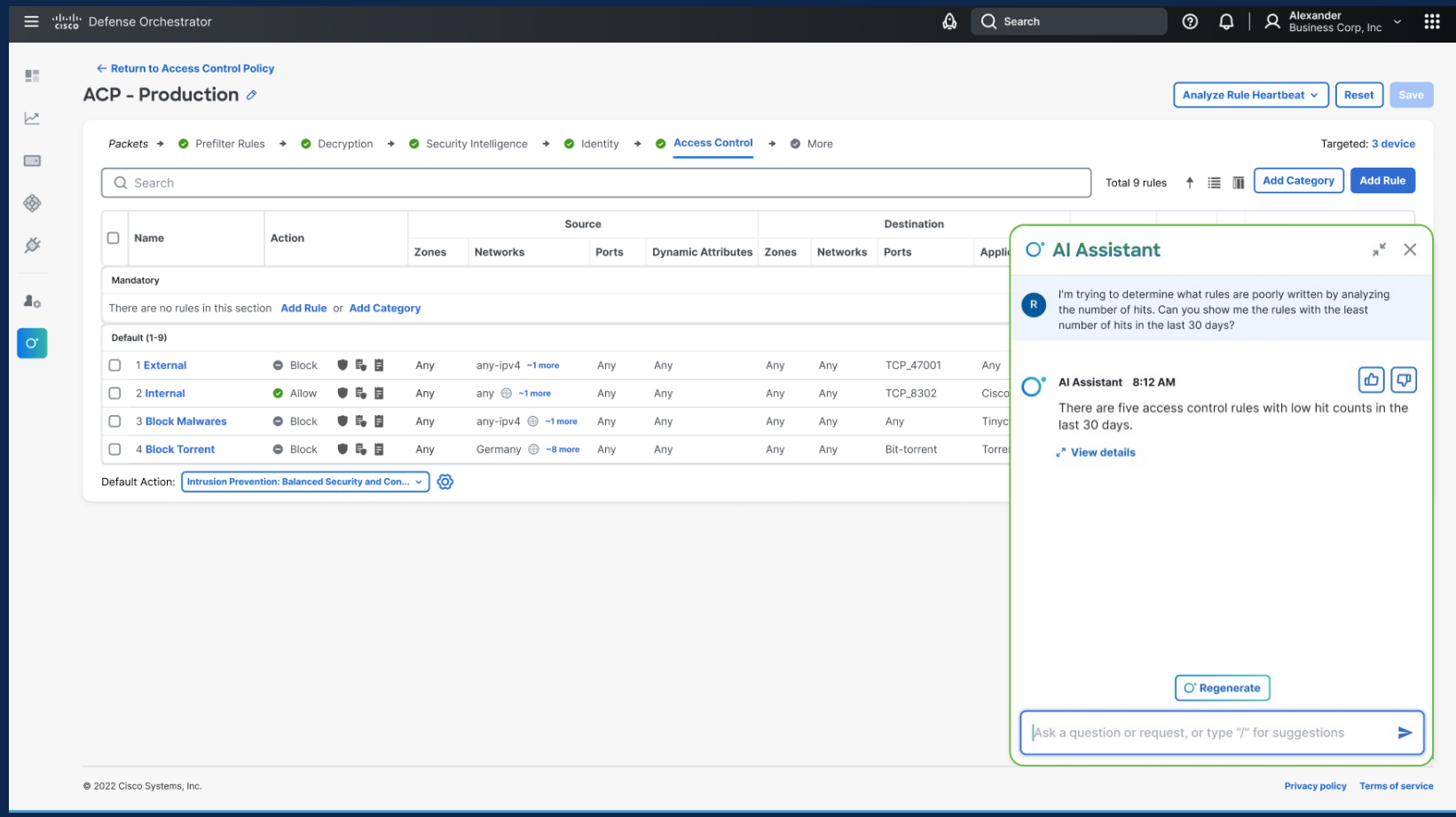




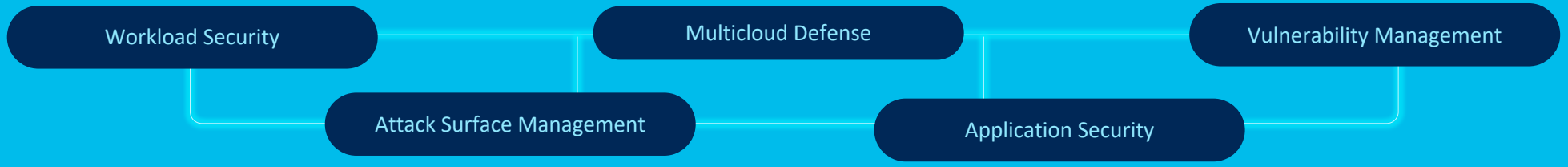
AI help for creating and optimizing security policies

Policy Assistant

- Reduces security policy complexity
- Optimizes policy for efficacy & efficiency



Cloud Protection Suite



Breach Protection

Cisco XDR has the broadest native telemetry

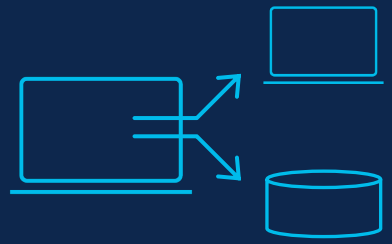
Central data warehouse, analytics, and management in the Security Cloud

Email — DNS — Process — Network →

Every email, including forwarded

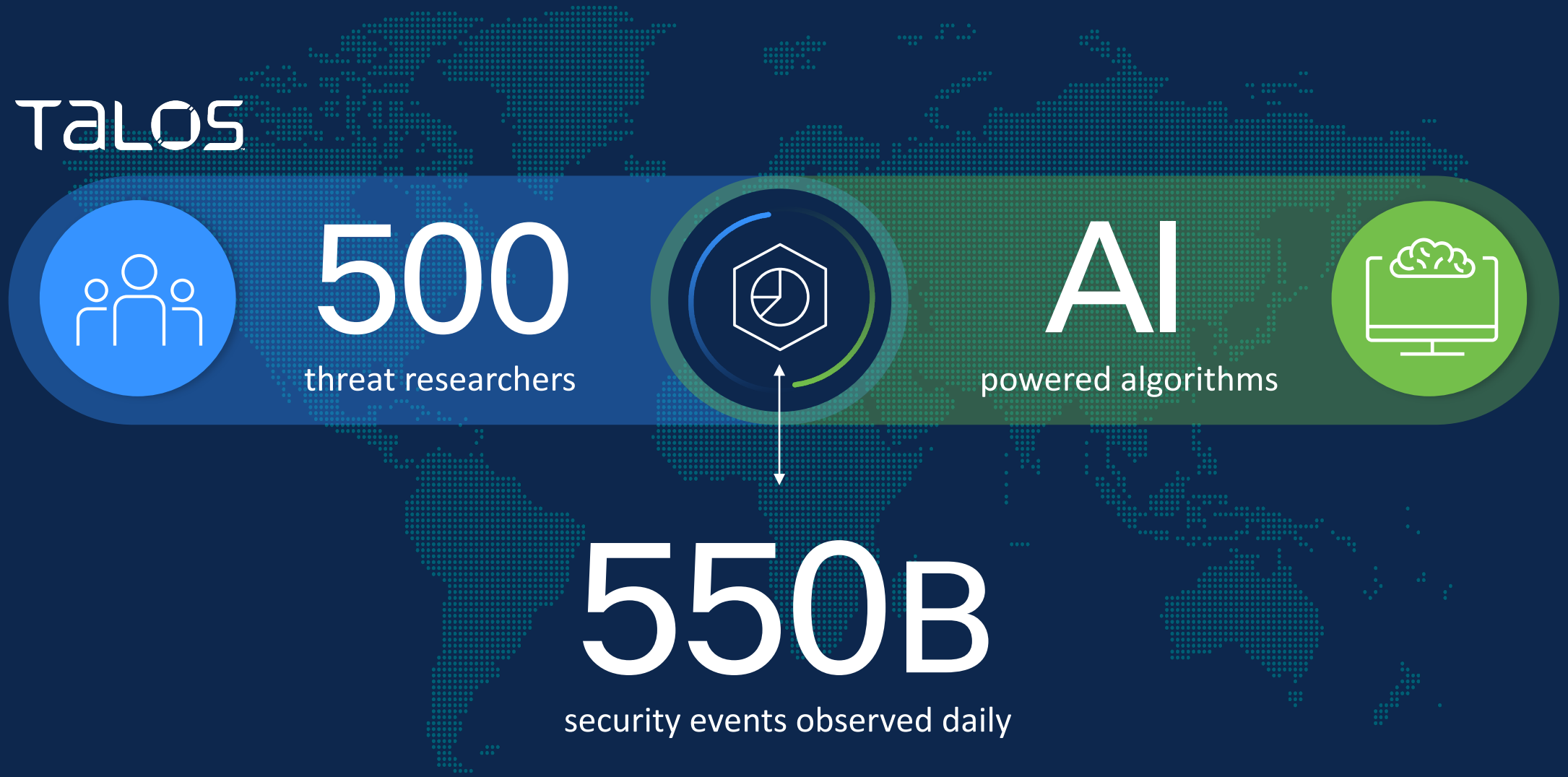
More web requests (600B per day)

Every process that makes a connection

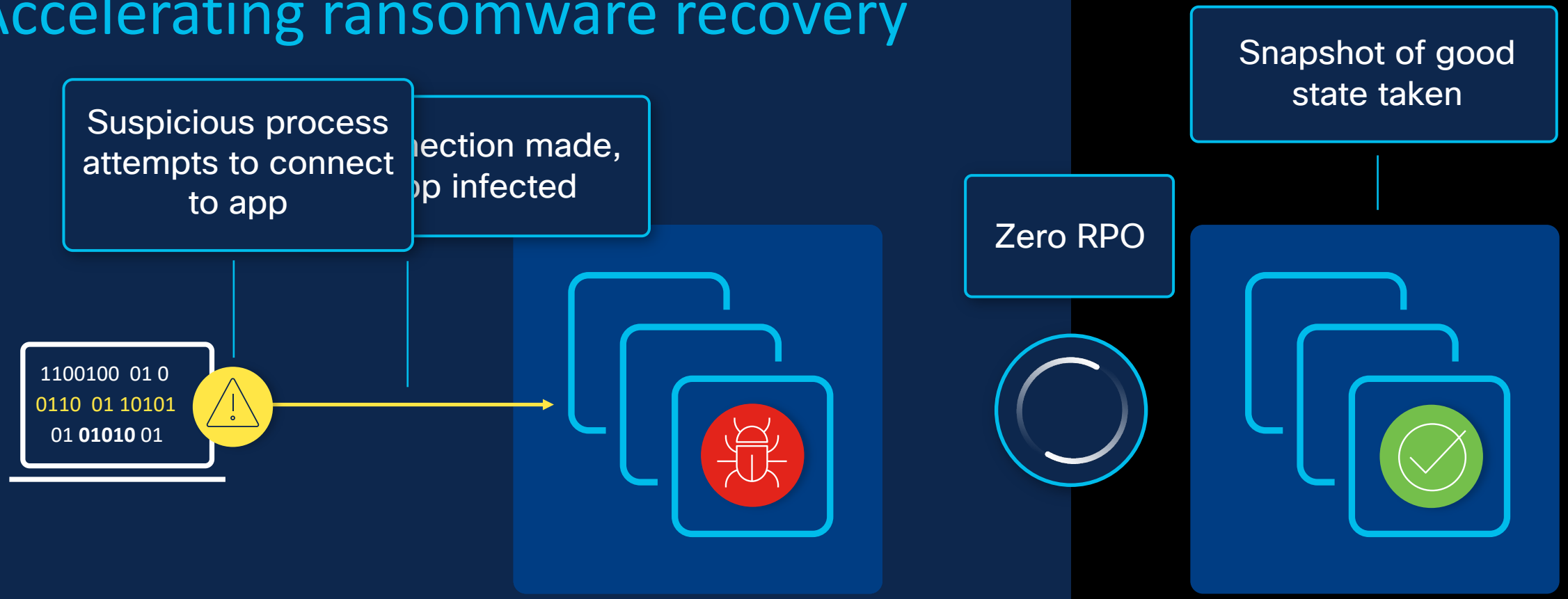


More network traffic, in more detail

Talos powers the Cisco portfolio with intelligence



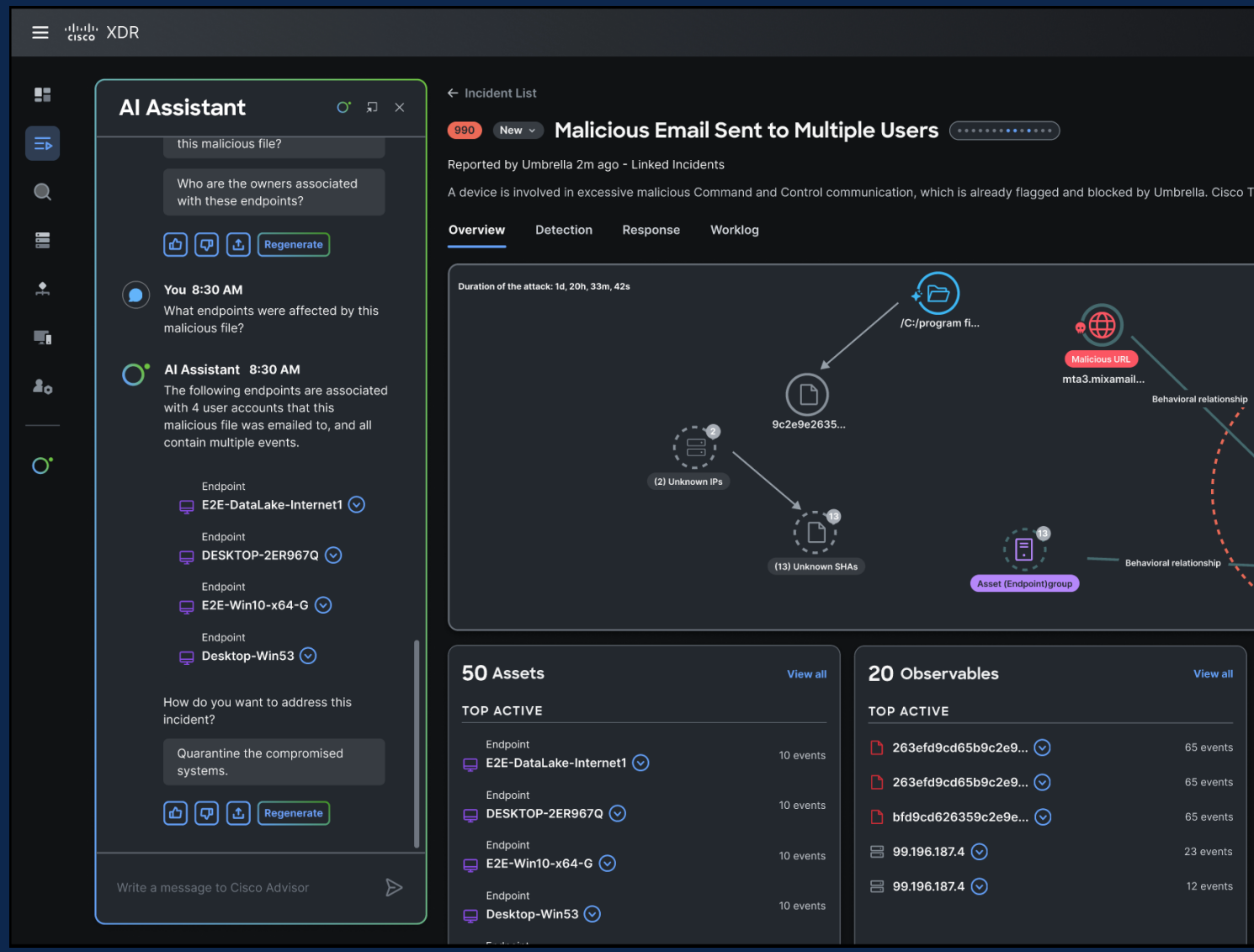
Accelerating ransomware recovery



AI help for the SOC analyst

SOC AI Assistant

- Summarizes incidents across domains
- Optimizes remediation tactics

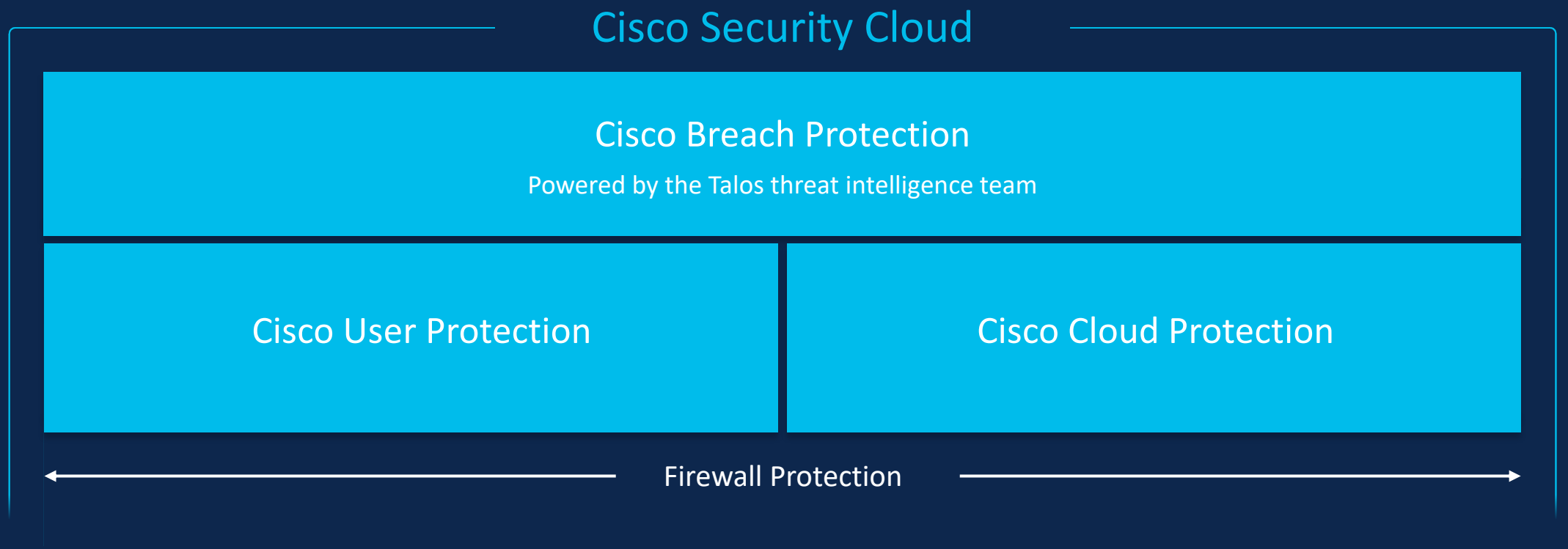


Breach Protection Suite

Extended Detection & Response

Ransomware Recovery

Security that only Cisco can deliver



MS Update

NEW Meraki Switches! CAT9300-M & MS130

cisco Meraki

NEW

Introducing MS130

Power more possibilities with next-generation Meraki access switches

Public Announcement
September 26th

MS130 orderability/FCS
September 19th

8 and 8P

1 GbE

8X and 12X

mGig +10G uplinks

Versatile and compact desktop switches

24/24P and 48/48P

1 GbE

24X and 48X

mGig + 10G uplinks

Powerful and full-size rack-mount switches

Boost throughput with cost effective **mGig** options

Connect all your devices with **PoE/PoE+** options

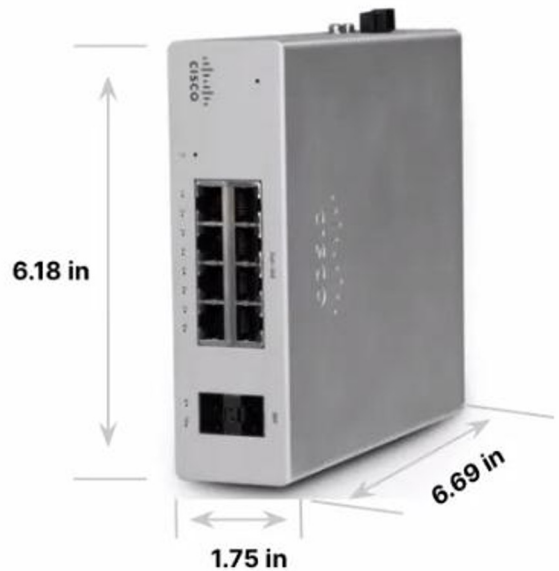
Manage it all in one **unified dashboard**

cisco Meraki

Extend the network with MS130R

MS130R orderability/FCS
FY24 Q2

Perfect for connecting outdoor access points, cameras, and other IoT devices in hot/cold/tight environments



Extend connectivity and power to wherever you need it

Power more use cases with 30 W PoE+, IP30 protection, and support from -40 °C to 70 °C.

Flexible mounting and power options

Mount via DIN rail, rack, or wall mount with multiple external power supply options.

One dashboard, any environment

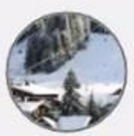
Bring the powerful Meraki cloud-native platform to challenging environments.

Ideal for:


Drive-thru menu boards


Parking lots


Outdoor access points and cameras


Hospitality and entertainment


Outdoor kiosks


Non-temperature -controlled spaces


Pop-up locations


Toll booths

Please note: MS130 mGig (-X) models and MS130R are hardware-ready for the Adaptive Policy feature with a future firmware upgrade and advanced license.

cisco Meraki

Note: -40 °C to 70 °C = -40 °F to 158 °F

Meraki

Catalyst Meraki 9300 AT-A-GLANCE

When Simplification and Functionality Meet

It has never been easier to onboard and manage your Catalyst switch.

SIMPLE | SCALABLE| FLEXIBLE| SECURE

Simply powerful

Catalyst Meraki 9300

Catalyst Meraki 9300 gigabit

High-performing gigabit switches with optional modular uplinks/PoE/UPoE

Versatile switch designed for large campus networks.

Catalyst Meraki 9300 multigigbit

High-performing UPoE mGig switch that enhances network performance for demanding enterprise environments

Unparalleled network performance and scalability for modern campuses, plus intent-based security with Adaptive Policy.

Get advanced networking without compromising operational efficiency and scalability

Modular uplinks

Get flexible hardware upgrades and easier management with hot-swappable uplink modules.

Wide range of mGig speeds

Address legacy infrastructure issues with PoE on all 24/48 ports, along with SFP and mGig.

StackPower

Create additional power capacity by pooling sources to power more PoE devices.

Improved physical stacking

Provide more throughput for Wi-Fi 6 and IoT, and get higher network resilience with up to 480 Gbps.

Adaptive Policy

Identify and enforce security policies of users, devices, and application with network based micro-segmentation.

60 W UPoE density

Power your smart space needs with UPoE and IEEE 802.3bt support.

Please note: Adaptive Policy feature requires Advanced licensing.

cisco Meraki

Meraki Subscription Licensing

cisco Meraki

Launched September 19, 2023!

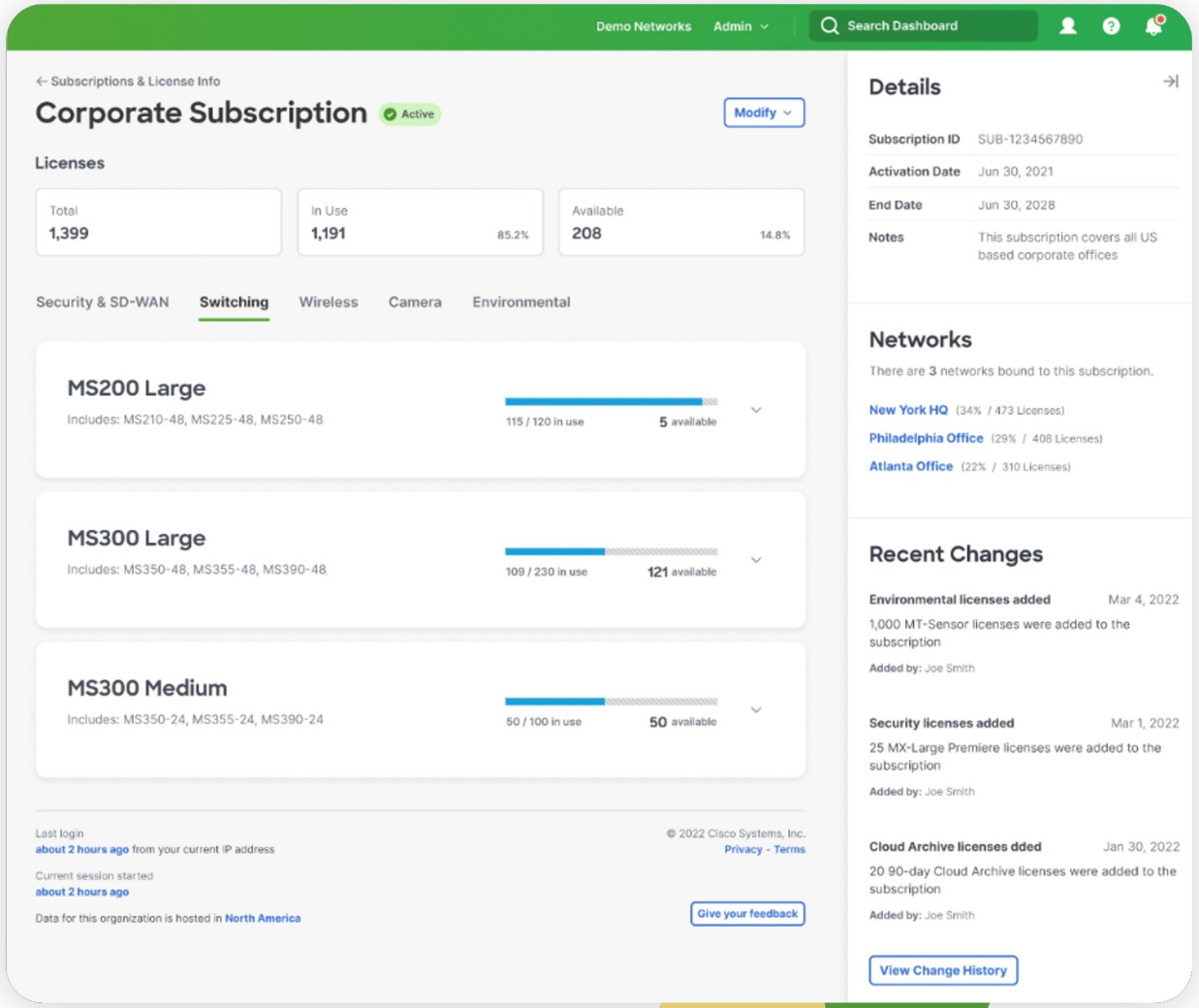
What's launching

- Meraki Subscription Licensing
- Dashboard Management experience

Who's the target audience

New or renewing customers in the US and EU.

Note: Future releases will cover customers from other areas and that want to transition from their current Meraki license model.



cisco Meraki

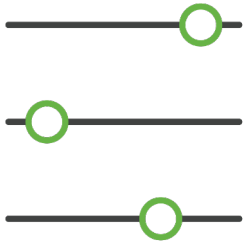
Subscription Licensing: Simple and Flexible

License management

Claiming is done only once in the lifecycle of a subscription

Simplified SKUs

More intuitive license options for streamlined deployments



Feature boundaries

Network-based licensing provides services where you need them most

Compliance

Only out of compliance devices affected

Licensing Model Feature Comparison

	Co-Term	Subscription
Common Expiration	Org	Org or Network
End Date	Dynamic	Fixed
Simplified SKUs	No	Yes
Multiple Feature Tier Support	No	Yes
Upgrades	Requires Loss of Time	Paid (Prorated)
License Key	Required for Origination, Additions and Renewals	Required for Origination Only
Payment Methods	Pre-Pay Only	Periodic or Pre-pay
Compliance	Org Shutdown	Network Mgmt Disabled *(License Expiration)* Device Mgmt Disabled *(Exceeding Limit)*

Subscriptions launch

- For new & renewing EU/US customers

What's Launching

- New subscription orderability
- Dashboard subscription experience
- Simplified SKUs
- Ability to cancel inline with Meraki's return policy

What's Launching

- Ability to grow size of subscription and add upgrades (ex: advanced tier features)

What's Launching

- Ability to migrate from Co-Term Licensing to a Subscription model mid-term
- Renewals & Extensions