



Executive Summary

Network Interiors

55 Robert Jackson Way
Plainville, CT 06062

Contact: Melissa Sheffy, Owner
www.network-interiors.com

Company Profile

Network Interiors is a 30-person commercial construction company which specializes in interior and exterior metal framing, drywall, insulation, acoustical ceilings and rough & finish carpentry. They have earned awards for their endeavors, as well as repeat business from the construction management firms for whom they subcontract. They continue to lead the industry in safety training, apprenticeship training, LEED® & Green Building construction, and Information Technology for small businesses.

“Using CCS fit in nicely with my vision of expanding my business and its efficiency. And now, projects run more smoothly.”

– Melissa Sheffy, Owner



Network Interiors leads the industry in project management connectivity by implementing Microsoft Small Business Server and Citrix.

Looking for the right company to work with...

In 2005, Network Interiors owner Melissa Sheffy began a progressive IT expansion, searching for a company who handled Citrix. She was having a difficult time finding a company who could provide Citrix service for a smaller business, until she came upon Connecticut Computer Service, who were practically in her backyard. Melissa met with CCS account executive Dean Rustic, who implemented a solution for Network Interiors which included a Microsoft Small Business Server, a Citrix Essentials Server, and HP Notebooks with Verizon wireless air cards. CCS was also able to provide Melissa and her thriving commercial construction business with ongoing support via Network Monitoring.

“Citrix allows a ‘free flow’ of information from my office to the field. Job changes are in my foreman’s hands instantaneously; that’s crucial when competing in an aggressive market.”

– Melissa Sheffy, Owner

Staying ahead of the competition

In the competitive industry of commercial construction, a small business needs every bit of advantage it can get. With guidance from CCS, Melissa was able to equip each foreman in the field with a laptop and database access (which at that time was uncommon for a sub-contractor), and deliver superior service to her clients. Prior to this IT upgrade, Network Interiors office employees had to print out each project change that they received, and hand deliver it to each and every job site.

“By giving my foremen these IT capabilities, information is processed quickly and any changes that arise on a job can be noted and implemented with ease. CCS was instrumental in helping us make these changes”.

As a small contractor, Network Interiors receives numerous compliments on how impressed people are with their ability to keep up with technology. By upgrading the previous server and adding Citrix, not only has company-wide efficiency increased, but also the ability to provide unparalleled customer service. The open flow of communication is what the customers really notice. Melissa believes that investing in the latest technology has definitely contributed to the increase in their sales.

“I am always looking to explore the latest IT technology that will bring smoother efficiency to my business. CCS helps me do that”, says Melissa.



Kudos to CCS

“It gives me incredible peace of mind as a business owner to know that any problems we might have are immediately addressed. I am really thrilled with the entire staff at CCS.”

– Melissa Sheffy, Owner



“CCS has a personal approach to servicing their customers. They really understand the needs specific to the construction industry.”

– Melissa Sheffy, Owner

About Network Interiors

Network Interiors team of professionals has been specializing in commercial construction since 1991. Customer satisfaction is their top priority regardless of the size of the project. They are committed to delivering the highest quality product within the time frames of the construction schedule.

The management team comprises over 45 years of commercial construction experience. The entire company’s TEAM approach to achieving their company goals contributes to their overall success. They pride themselves in having a superior work force that is committed to their customers as well as the product. They celebrate their long term customer relationships and welcome the chance to prove themselves to their new ones.

The organization was started with goals such as honesty, respect, delivering an exceptional product, a commitment to the safety of their employees, and shared objectives and goals. Today, they continue with these same philosophies.



Connecticut Computer Service, Inc.

Training

Networking

Web

